



We hear you.
Negotiate what you need - and nothing you don't.

As a valued partner, **ConferenceDirect** customers can book with confidence with IHG's Flexible Offer:

50% Minimum Attrition and **up to 80% Cancellation Credit***

Simply **book by June 30, 2020**, **hold your event and meeting by December 31, 2020** and spend time on more important things.

FLEXIBLE OFFER

50%
min Attrition

Up to **80%**
Cancellation Credit*

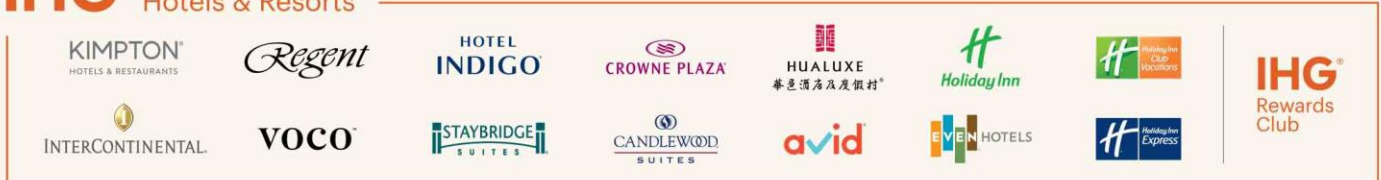


Don't forget about **IHG's Triple Points Booker Bonus†!**

Members will earn triple the amount of IHG® Rewards Club points—so they will be rewarded 3X's as much, when booking any event (up to \$20,000/USD for each event, with no cap on the number of events that can be booked during the campaign period).

Bookings must be made by April 30, 2020 for qualified rooms, meetings and events held between September 1, 2019 and December 31, 2020.

IHG® Hotels & Resorts



† Must be a registered IHG® Business Rewards Member and points will be applied to the end user's account. For terms and conditions, visit ihg.com/businessrewards. The **Flexible Offer** is for new leads and Qualified Groups and meetings booked with a mutually signed contract between March 20 - June 30, 2020 and consumed by December 31, 2020 at participating IHG® Company Managed hotels. IHG will continue to utilize the CD standard contract, and promotional terms for qualified bookings will be adjusted at the time of contract. Not valid with any other offer. Offer subject to availability and maximum rooms on peak for select properties. Local offerings are paid by participating IHG® Company Managed hotels. Further terms and exclusions apply.

* In the unlikely event of a cancellation, Group and Hotel shall negotiate in good faith to establish mutually acceptable dates. Hotel agrees to allow Group to utilize up to 80% of the cancellation amount paid as a one-time credit towards a future program, of equal or great revenue value, to be held within the calendar year of 2020.